

Case Study

State-of-the-art Business Management Upgrade for Morris Oil



Morris Oil Co. Ltd.

Oil Importers and Distributors

To meet the demands of a growing business, Morris Oil has upgraded its accountancy software to Pegasus Opera II and installed a mobile data capture system to drive the business forward and increase productivity and efficiency.

Morris Oil

Morris Oil is a small independently owned Irish company which was founded in the 1700's by the Morris family. The company is engaged in the oil importation and distribution business. Morris Oil is based in Fiddown, Co. Kilkenny, where it operates its own port and oil terminal. They operate wholesale, petrol stations and domestic businesses. The company employs 24 people in offices and depots in Fiddown, Cahir, Rathdowney and at storage facilities in Cork and Dublin.

The Challenge

"We have had Pegasus Opera as our accountancy package as well as a strong manual stock control system in operation for some time," explains Ruth McHale, General Manager at Morris Oil. "As the company expanded, we needed to look at automating these controls and becoming more effective and timely with information, both for the benefit of our customers and our own in-house management."

The Solution

Morris Oil looked at the various options that were suitable for their business in the

marketplace and liked the solution from their existing ICT partner Datapac. Datapac recommended the upgrade to Pegasus Opera II and a mobile data capture system using driver handhelds from WPA Mobile. Pegasus Opera II is a scalable solution designed to grow with the business. Datapac integrated WPA handhelds with Pegasus Opera II and customised it to provide a mobile solution as well as giving them real time reporting capabilities.

The Benefits

The solution provides full accounts and management reporting functionality including all nominal ledgers, cash book and bank, sales and purchase ledgers, stock, VAT calculation and financial consolidation.

"The solution streamlines all accounting and stock control processes. I chose Pegasus Opera II not only for its accounting capabilities, but also for the ease with which it could fully integrate with the WPA solution," continues Ruth. "The mobile solution allows us to enter orders and route them to the correct driver for delivery. We can track the progress of orders and allow the driver to take orders on the road. All the completed orders are batched and imported into the accounts package every morning ensuring an up-to-date ledger."

"We are far more productive, efficient and accurate due to the minimisation of double-entry requirements and we have a constant flow of management information regarding stock and orders."

"The solution is very user friendly and we are benefiting from the enhanced reporting capabilities which allow us to gain instant access to up-to-date management information at the press of a button," says Ruth. "Morris Oil is now fully prepared for its continuing success and growth with an IT system that can evolve with its needs."



About Datapac

Ireland's leading integrated ICT provider.

- 150 employees in Dublin, Wexford, Cork & Belfast
- Turnover of €50 million in 2009
- Datapac has over 6,000 active customers.

Portfolio

- IT Support & Managed Services
- Virtualisation, Storage & Cloud
- Unified Communications & Networks
- Imaging & Printing Solutions
- Security Solutions
- ERP & CRM Solutions
- Retail EPOS Solutions
- IT Consumables

Accreditations

2010
Preferred Partner
GOLD



Microsoft
GOLD CERTIFIED
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